

Title: Final Draft 2020 IECEx Budget, for submission to CAB, based on ExMC/1404/CD, as approved during the 2018 Cannes ExMC meeting

Circulated to: IECEx Management Committee, ExMC for Voting

INTRODUCTION

During the 2018 Cannes meeting of the IECEx Management Committee, ExMC, document ExMC/1404/CD (Draft Forecasted 2020 Budget) was considered and endorsed for 2020 subject to the results of the 2018 end of year accounts, refer **ExMC Decision 2018/75** in the confirmed Decisions List **ExMC/1436/DL**.

Decision 2018/75

Members, in noting that a final draft budget for 2020 will be prepared following the end of year results for 2018, taking into account ExMC Members decisions during the 2018 Cannes meeting and issued for ExMC approval early in 2019 and considering the 2019 / 2020 Forecasted Draft Budget Guide contained in Document ExMC/1404/CD, agreed that it can be used as guidance when preparing the draft formal budget for 2020 for approval by ExMC and IEC CAB.

Following receipt of the 2018 IECEx end of year financial results, in February 2019, the IECEx Treasurer and Secretary are pleased to inform Members of yet another solid end of year result which achieved an end of year Surplus and contribution to the IECEx General Reserves of **CHF 199,883**.

The IECEx General reserves, as at the end of 2018 now sits at **CHF 2,275,864** which equates to approx. 1.5 x Total Annual Operating Costs.

In receipt of the 2018 end of year results, a detailed review of the 2020 Draft forecast budget detailed in ExMC/1404/CD was undertaken by the Treasurer and Secretary.

The conclusion of this review, is a recommendation that the 2020 Forecasted Budget, previously agreed by ExMC (ExMC/1404/CD) should proceed for CAB approval <u>without</u> Change.

This draft budget includes both summary and specific explanations along with Annex A with the budget amounts and Annex B the annual fees calculations, as at February 2019. Annex C, dues breakdown as at December 2018, noting that these will change as new bodies seek to join IECEx.

This document is hereby submitted for ExMC approval, via correspondence, using the IECEx online voting system. ExMC Members are requested to submit their vote via the IECEx On-line Ballot System by the closing date 2019 03 26

Please refer to OD 050 for guidance on the "IECEx On-line voting system."

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Explanatory Notes to the 2020 Final Draft Budget

New GAAP Accounting Standards

During the 2018 Cannes ExMC Meeting the IECEx Treasurer and Secretary explained the adoption, by IEC, of the Swiss GAAP (General Accepted Accounting Practice) Standards across all activities of the Commission, including the IEC Conformity Assessment Systems. Refer to Section 16 of the Confirmed Minutes of Meeting, ExMC/1448A/RM.

One of the key features of the Swiss GAAP Accounting Standards is the provision of consolidated budgeting and accounting to capture all activities of the IEC. To facilitate this the Treasurers and Secretaries of all IEC CA Systems, IECEE, IECEx, IECQ and IECRE met with the IEC Treasurer, last August and with IEC Central Office Head of Finance and formulated standardized budget items to be used by all throughout the IEC.

This Draft IECEx 2020 Budget (Annex A) has been presented using the GAAP model BUT aligns with the actual amounts as agreed during the 2018 ExMC meeting (re ExMC/1404/CD). So while the format may look different to that of past budgets, the numbers remain the same as that presented during the Cannes 2018 ExMC meeting (re ExMC/1404/CD).

A further feature of the Swiss GAAP accounting standards, is the preparation of a forward 3 year forecast. This will be prepared and issued to ExMC once the 2020 Budget is finalized and approved by CAB.

Draft IECEx 2020 Budget Overview:

This final draft budget is presented with explanations to budget items and the following three Annexes:

- Annex A 2020 Draft Budget details (and includes 2018 end of year results and 2019 Approved Budget)
- Annex B Details of annual dues calculations, as at February 2019
- Annex C Breakdown of annual dues split showing ExCBs and ExTLs according to each Country

In finalizing the 2020 IECEx budget we note the Summary of the 2018 end of year results are as follows:

 INCOME
 Budget = 1'662'500
 Actual Results = 1'534,933

 OPERATING Expense
 Budget = 1'481,664
 Actual Results = 1'332,340

 ANNUAL Surplus
 Budget = 180,836
 Actual Results = 199,883

With 2018 end of year income almost achieving budget and expenditure well below budget, an end of year surplus of CHF 199'883, 10% above predictions is a pleasing result. A full breakdown of the 2018 result will be issued with the Financial Auditor's report that will be issued to ExMC once released by the Swiss Auditors.

Annex A in this document, is presented with the following columns

A = The end of year 2018 accounts as presented to the IEC external auditors, during February 2019.

B = The approved 2019 Budget, as previously approved by both ExMC and CAB and in current use for 2019.

C = The 2020 draft budget figures as agreed during the 2017 ExMC meeting in Washington (ExMC/1404/CD extract) reviewed by the Treasurer and Secretary and recommended to proceed as the final 2020 Budget.

Values in Column C of Annex A are now submitted for final approval, noting Decision 2018/75 of the 2018 IECEx Cannes meeting.

In accordance with the IEC Finance Department, this budget is presented as a balanced budget.

Items in **Column C** were previously approved by ExMC via Decision 2018/75 for use as the basis and are now presented as the final figures to comprise the 2020 Budget.

Prudent financial management of the IECEx has resulted in IECEx achieving and maintaining a solid and sound financial position, including the end of year results to achieve a solid IECEx General Reserve at end of 2018 now at CHF 2,275,864 compared to CHF 2,075,981 at end of 2017, being approx 1.5 times the annual Operating costs, noting the target for 3 times annual operating costs as set by CAB with no set timeframe.

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The management and control over IECEx operational expenditure has resulted in IECEx yet again continuing to keep operating expenditure below 2018 budget. A copy of the auditor's report of the 2018 IECEx Accounts will be circulated to Members, once available from the auditors. In the absence of an auditor's report, amounts listed in Column A of Annex A contain the values as presented to the Auditors.

The previous IECEx decision to move more towards a user pay system via certificate fees have resulted in **zero** increase to annual fees for the past **18 years** with a small **decrease** approved by the IECEx Management Committee applied from 2010.

While there is general industry acceptance for a "user pay system" via certificate fees, there is also an industry expectation that the IECEx Schemes continue to be supported by prompt and professional service with a solid technical base.

While the IECEx Equipment Scheme is now entering its 16th year of operation, the issuing of Certificates maintains healthy and sustained annual growth rates with figures at end of January 2019 continuing this trend. While this trend continues, even into January and February 2019, it is expected to continue noting the interest from new ExCBs and ExTLs joining IECEx along with growing interest in the IECEx Certificate of Personal Competence Scheme.

Therefore in summary the 2020 Draft Budget, (Column C of Annex A), provides:

- A Total income of CHF 1'770'000 (a conservative increase of 4% on 2019 Approved Budget)
- A Total Operating costs of CHF 1'590'600 (an increase of 3.9% on 2019 approved Budget)
- A budgeted contribution to the IECEx General reserve of CHF 179'900.
- Any additional surplus (if achieved) to be added to the General Reserves

Of course, as with all expenditure, the monthly accounts are kept under close scrutiny and any downward movement in income results in immediate review of expenditure.

The notes below provide details to the individual budget items.

1. INCOME

This final draft budget takes the initial 2020 preliminary Draft budget, detailed in ExMC/1404/CD as agreed during the 2018 ExMC Cannes meeting and based on the final results of 2018 (Colum A of Annex A) proposes NO Changes.

1.1 Membership Dues (National dues)

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

According to IECEx Operational Document OD 019, annual dues comprise the following:

- CHF 3'000 per Member Body
- CHF 1'250 per ExCB per scheme
- CHF 1'000 per ExTL
- CHF 1'000 per ATF
- CHF 500 per RTP (Recognized Training Provider)

Annex B provides an explanation of calculation of the annual dues for Member Bodies, ExCBs and ExTLs, as at February 2019.

Annex C provides a guideline of breakdown of the ExCBs and ExTLs for each country as used to determine the annual dues calculation for each country. This was introduced in response to Decision 2015/78 (ExMC/1072/DL)

The draft 2020 budget represents a **18th consecutive** year of <u>no</u> increase in annual fees. Attention is drawn to the fact that the details of Annex C will change as new applications are received.

As per previous practice the calculation of Annual dues according to OD 019 is also based on the following:

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- Figures for Country, ExCBs and ExTLs are based on On-Line Document OD 001 (version Feb 2019). ExCBs +
 ExTLs include both accepted and candidate Bodies, as per established practice (reflected in Annex C).
- A member country pays the dues for at least 1 ExCB and 1 ExTL this applies even when they are not yet defined
 or even when there are no applicant or accepted ExCB or ExTL in that country.
- Dues apply to Applicant ExTLs and ExCBs, even if not yet assessed or accepted by ExMC
- The Total dues per country (last column Annex B) will be invoiced to the national Member Body, unless the Member Body informs the Secretariat of alternative arrangements.

The draft 2020 budget allocates CHF 330'00 for annual dues taking into account both current membership and new member countries and CBs / TLs planning to join.

1.2 Sales (Sales of publications)

This includes sale of IECEx publications such as Blank ExTRs and the IECEx Bulletin and noting the current edition of the Bulletin has generated sales in 2018. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

1.3 CA System Operations

1.3.1 Surcharges

Surcharges generally apply for Certificates issued to applicants that are not located in an IECEx Member Country and are in accordance with IECEx OD 019. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

1.3.2 RTPP annual Fees

Annual fees applicable to IECEx Recognized Training Providers whom have been evaluated and recognized by IECEx as providing training in support of the IECEx Schemes. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

1.3.3 Application fees

These apply to applications received from new member countries and Certification Bodies and Testing Laboratories seeking to join the IECEx System and Schemes. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

1.3.4 Certificate Fees (Equipment Scheme, Services Scheme + Certified Persons Scheme

Fees are levied on a per certificate basis according to the IECEx OD 019 publication as approved by the IECEx Management Committee. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

1.3.5 Other Income

This covers income received from other sources which include sponsorship funds for the sponsoring of IECEx Conferences and Seminars as well as income generated by way of the Secretary's involvement in IECEx assessments of ExCBs and ExTLs. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

1.3.6 Income from ExCB/ExTL Assessments

Assessments of ExCBs and ExTLs are managed by the IECEx Secretariat including the payment to Assessor organizations for their time and costs. These payments are recovered by charging the ExCBs and ExTLs concerned, with the addition of a CHF 50 per invoice handling fee included.

While at this point in time the exact number and scope of assessments that will be required is unknown, due to possible applications, both new and scope extensions. Therefore in consultation with IEC CO Head of Finance and Swiss auditors, for budget purposes a provision of CHF 2'000 is included for the administration amount. This being the likely difference between Income received from IECEx charging to conduct assessments and the amount paid to Assessor organizations. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

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2. EXPENDITURE SUMMARY

As a general note, this final 2020 draft budget proposes No change to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

In line with prudent financial management, the budget is subjected to constant on-going review during the operational year, noting that provision is made for downward adjustment of certain items should income levels fall below budget predictions.

2.1 Personnel expenses

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

As reported in ExMC/1404/CD a slight provision is made for a combination of additional resources and possible succession planning that will be required to cater to the increased workload arising from the growth and extension of both the IECEx 02 Equipment and IECEx 03 Services Schemes. The Draft 2020 Budget caters for a mix of Technical and Administrative Staff and other casual staff to cover the day to day operational management as well as technical and administrative support services of the IECEx System and its Schemes and is consistent with levels of the approved 2019 budget. Responsibilities and workload of the Secretariat staff, according to the Basic Rules, continue to grow due to:

- a. Increased communication and enquiries received directly from the industry
- b. Acting as a help desk for assistance with ExCB Staff inquiries
- c. Management and review of the IECEx On-Line Certificate system
- d. Growth across all IECEx Schemes
- e. Scheduling and planning of ExCB/ExTL assessments (Initial, surveillance, mid-Term, Re-assessments and Special Assessments)
- f. Providing Secretariat services to all IECEx Committees and Groups
- g. Monitoring of use of the IECEx Brand via Certificates, Logo and Mark
- h. Planning and conducting Workshops and Seminars
- i. Supporting members of the Executive and others in IECEx promotion
- j. Increased working with and support of CAB and IEC Corporate Governance
- k. Increased reaching out to industry and IECEx Stakeholders
- I. Increased policing of the IECEx System, to address matters of Compliance
- m. Others,

IECEx Continues to operate with a clear business focus and mindset. In doing so the area of compliance with IECEx rules and guides remains a constant focus as we see IECEx continue with its sustained growth. The Secretariat places equal focus on both Business focus and Compliance in order to maintain the solid reputation and brand image of both the IECEx and the broader IEC.

The Secretariat includes a report on such compliance matters as part of its annual report card. The Secretariat team includes dedicated positions as IECEx Business Manager and IECEx Compliance Manager, currently held by Mr Mark Amos and Mr Mike Roy, respectively.

2.2 Rent and Maintenance

2.2.1 Rent heating and cleaning (IECEx Secretariat Office)

Covers the Sydney based Secretariat Office and includes Rent, Power, Telephone, IT, etc. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

A slight increase when compared to the 2019 approved budget covers the likely increase in rent due at end of the current lease term, end 2019.

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2.3 Office and Administration

2.3.1 Office equipment

Covers equipment and associated costs used within the Secretariat. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and consistent with approved 2019 current budget.

It is expected that at least one of the Secretariat's Laptop computers will need replacement during the course of 2020.

2.3.2 Indirect IEC Costs

This covers the IECEx contribution to IEC Geneva Office Costs, for use by IECEx of IEC Central Office Services including:

- IT Department
- Communications and Promotions Department
- Publishing Department
- Printing Department
- Finance Department
- Others

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting.

2.3.3 Miscellaneous, legal and audit

Includes costs associated with the financial auditing of the IECEx accounts.

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and is consistent with approved 2019 current budget.

2.3.4 Website maintenance and development

Covers costs associated with the dedicated IECEx website.

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and is consistent with approved 2019 current budget.

2.3.5 Special projects

Includes costs associated with special projects and any requests from the IECEx Management Committee. No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and is consistent with approved 2019 current budget.

2.3.6 Costs to conduct assessments

This covers costs paid to Assessor organizations for their involvement and costs associated with the IECEx assessment of ExCBs and ExTLs. In consultation with the IEC Finance Department this is set to zero as complete costs are not known given applications from new bodies and scope extensions occur throughout the course of the year.

These costs are fully recovered from ExCBs and ExTLs and included in Assessment income in the end of year accounts, see 1.3.6 above.

2.4 Communication & printing

Covers costs associated with promotion and publicity.

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and is consistent with approved 2019 current budget.

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2.5 Meeting and travel

2.5.1 Special events

Covers the costs associated with an annual IECEx Conference, noting the successful "IECEx International Conferences" held during 2018 in Croatia and Jakarta, held in partnership with the IEC NC of Indonesia and Croatia and the United Nations UNECE.

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and consistent with approved 2019 current budget.

Current consideration is being given to events for 2019 and 2020.

2.5.2 Travel and meeting expenses

Travel and meeting costs are associated with travel and accommodation of the Secretariat staff and also meeting costs where applicable.

Where possible, travel of the Secretariat is coordinated with that of other IEC activities, eg IECQ, to share in travel costs in line with the direction of Central Office, e.g. attendance at CAB meetings (2 per year) plus CAB WG meetings etc.

Travel and meetings planned for 2020 include but not limited to:

- Attendance at CAB Meetings (2 per year) plus CAB WG meetings (now 2 per year)
- IECEx Operational meetings (May timeframe)
- IECEx annual meetings (September timeframe)
- IEC General meetings (October timeframe)
- IEC Operational Meetings at the IEC Geneva Office
- IECEx annual Conference
- Presentations at promotional events, eg PCIC and others

No change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and is consistent with approved 2019 current budget.

3.0 Net Financial Revenue

This includes revenue for investment portfolio of the IECEx General Reserves.

For 2018, the negative result is due to all main/traditional asset classes having a negative performance. CHF bonds suffered from the low/negative interest rates environment. Global bonds hedged in CHF suffered from rising interest rates in the original currencies such as USD and high cost of FX hedging.

However In 2019 (as of 15.02), the portfolio recovered and is now back to positive returns.

On this basis, no change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting and is consistent with approved 2019 current budget.

4.0 Allocation (to)/from capital & reserves

A total of CHF 179,900 is proposed for an allocation to the IECEx General Reserves for the year 2020 with any additional surplus (if achieved) to be included as part of the overall contribution to the IECEx General Reserve.

While noting the 3 year x Operating expenses as a desired target by CAB, with no set timeframe, with current trends it is likely that this level will be reached or close to being reached by end 2022.

On this basis and the results of 2018, no change is proposed to that provided for in the preliminary 2020 Draft Budget ExMC/1404/CD, as presented and agreed during the 2018 ExMC Cannes meeting

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Annex A: Proposed Final 2020 budget for the IECEx (**Column C**) using the figures as agreed during the 2018 ExMC meeting, re Decision 2018/75.

| meeting, re Decision 2018/75. | Α | В | С | |
|--|----------------------------------|-------------------------|---|--|
| | 2018 Actuals End Year Results | 2019 Approved Budget | 2020 Draft Budget (acc ExMC/1404/CD) | |
| Membership dues | 298,000 | 330,000 | 330,000 | |
| Sales | 4,500 | 5,000 | 5,000 | |
| Publications | 4,500 | 5,000 | 5,000 | |
| CA systems operations | 1,662,472 | 1,427,000 | 1,435,000 | |
| Surcharges | 58,500 | 60,000 | 65,000 | |
| RTPP annual fees | 6,501 | 5,000 | 8,000 | |
| Application fees | 10,000 | 15,000 | 15,000 | |
| Certificate Fee Equipment Scheme | 906,075 | 1,100,000 | 1,100,000 | |
| Certificate Fee Services Scheme | 77,250 | 85,000 | 85,000 | |
| Certificate Fee Certified Persons Scheme | 132,150 | 100,000 | 100,000 | |
| Other Income | 37,741 | 60,000 | 60,000 | |
| Income from ExCB/ExTL Assessments | 434,255 | 2,000 | 2,000 | |
| TOTAL OPERATIONAL INCOME | 1,964,972 | 1,762,000 | 1,770,000 | |
| Personnel expenses | 911,852 | 960,000 | 1,008,000 | |
| Rent & maintenance | 87,574 | 100,000 | 110,000 | |
| Rent, heating and cleaning | 87,574 | 100,000 | 110,000 | |
| Maintenance | 0 | 0 | 0 | |
| Office & administration | 571,302 | 199,120 | 202,600 | |
| Office equipment | 4,696 | 10,000 | 10,000 | |
| Indirect IEC Costs | 118,164 | 136,620 | 140,100 | |
| Miscellaneous, legal and audit | 5,224 | 7,500 | 7,500 | |
| Website Maintenance and Development | 4,849 | 10,000 | 10,000 | |
| Special projects | 8,330 | 35,000 | 35,000 | |
| Costs to conduct ExCB/ExTL assessments | 430,039 | 0 | 0 | |
| Communication & printing | 20,192 | 80,000 | 80,000 | |
| Meeting and travel | 171,459 | 190,000 | 190,000 | |
| Special Events | 36,485 | 50,000 | 50,000 | |
| Travel and meeting expenses | 134,974 | 140,000 | 140,000 | |
| TOTAL OPERATIONAL EXPENDITURE | 1,762,379 | 1,529,120 | 1,590,600 | |
| OPERATIONAL RESULT | 202,593 | 232,880 | 179,400 | |
| Net financial revenue | -2,710 | 500 | 500 | |
| ANNUAL RESULT BEFORE ALLOCATIONS | 199,883 | 233,380 | 179,900 | |
| Allocation (to)/from capital & reserves | (199,883) | (233,380) | (179,900) | |
| Capital Fund IECEx | (199,883) | (233,380) | (179,900) | |
| ANNUAL RESULT AFTER ALLOCATIONS | 0 | 0 | 0 | |

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Annex B – Summary Annual Dues Split - Country

The following Table is a breakdown of the dues split according to countries. Naturally these details will change as new applications are received.

| | | Data source IECEx OD 001 at end 2018 | | | According to OD 019 – IECEx Fees | | | | |
|-----|---------|--------------------------------------|---------------------------------------|-----------------------------|----------------------------------|----------------|------------|---------------|------------------------|
| | | Number | Number | Number | Number | Country | Additional | Additional | |
| | Country | ExCBs (incl. Applicants) | ExTLs + ATFs (incl. Applicants) | ExCBs (incl. Applicants) | ExCBs (incl. Applicants) | Contribution | ExCBs | ExTLs | |
| | ID | IECEx 02 | IECEx 02 | IECEx 03 | IECEx 05 | 5,250 | 1,250 | 1,000 | |
| | | Equipment | Equipment | Services | Persons | | Dues Split | | Total Dues (CHF) |
| 1 | AU | 4 | 4 | 3 | 3 | 5,250 | 11250 | 3000 | 19,500 |
| 2 | BR | 2 | 0 | 1 | 1 | 5,250 | 3750 | 0 | 9000 |
| 3 | CA | 3 | 7 | 0 | 1 | 5,250 | 3750 | 6000 | 15,000 |
| 4 | CN | 3 | 7 | 0 | 0 | 5,250 | 2500 | 6000 | 13750 |
| 5 | CZ | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 6 | DK | 1 | 3 | 0 | 0 | 5,250 | 0 | 2000 | 7,250 |
| 7 | FI | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 8 | FR | 2 | 2 | 0 | 1 | 5,250 | 2500 | 1000 | 8,750 |
| 9 | DE | 8 | 9 | 1 | 2 | 5,250 | 12500 | 8000 | 25,750 |
| 10 | GB | 7 | 13 | 3 | 3 | 5,250 | 15000 | 12000 | 32250 |
| 11 | HR | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 12 | HU | 1 | 1 | 1 | 0 | 5,250 | 1250 | 0 | 6,500 |
| 13 | IN | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 14 | IT | 4 | 5 | 0 | 0 | 5,250 | 3750 | 4000 | 13000 |
| 15 | JP | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 16 | KR | 3 | 3 | 1 | 0 | 5,250 | 3750 | 2000 | 11,000 |
| 17 | MY | 0 | 0 | 1 | 1 | 5,250 | 1250 | 0 | 6,500 |
| 18 | NL | 3 | 2 | 1 | 2 | 5,250 | 6250 | 1000 | 12500 |
| 19 | NO | 1 | 1 | 1 | 2 | 5,250 | 3750 | 0 | 9,000 |
| 20 | NZ | 0 | 0 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 21 | PL | 2 | 2 | 0 | 0 | 5,250 | 1250 | 1000 | 7,500 |
| 22 | RO | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 23 | RU | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 24 | SI | 1 | 1 | 1 | 0 | 5,250 | 1250 | 0 | 6,500 |
| 25 | SG | 0 | 0 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 26 | ZA | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 27 | SE | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 28 | TR | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 29 | CH | 1 | 3 | 1 | 0 | 5,250 | 1250 | 2000 | 8,500 |
| 30 | USA | 3 | 8 | 1 | 1 | 5,250 | 5000 | 7000 | 17250 |
| 31 | ESP | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 32 | UAE | 0 | 0 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| 33 | ISRAEL | 1 | 1 | 0 | 0 | 5,250 | 0 | 0 | 5,250 |
| TOT | ALS | 61 | 83 | 16 | 17 | <u>173,250</u> | 80,000 | <u>55,000</u> | 308,250 |

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Annex C – Break down of ExCB and ExTL Dues Split

The following Table is a breakdown of the dues split according to the ExCBs and ExTLs as summarized in Annex B using the information detailed in IECEx OD 001 at http://www.iecex.com/directory/bodies/od001.asp

This Table is used as a Guide ONLY when developing the annual IECEx budget.

Naturally, this table and the final annual dues amount will vary depending on any new applications received during the course of 2019 and 2020.

| Country | Organisation | IECEx 02 | IECEx 02 | | IECEx 05 |
|---------|----------------------------|----------|----------|------|-------------|
| | | ExCB | ExTL | ExCB | ExCB |
| AU | SIMTARS | 1 | 1 | 1 | 1 |
| | TestSafe | 1 | 1 | 1 | 0 |
| | Ex Testing & Certification | 1 | 1 | 1 | 0 |
| | MSTC | 1 | 1 | 0 | 0 |
| | SEEG | 0 | 0 | 0 | 1 |
| | Tech Skills International | 0 | 0 | 0 | 1 |
| BR | NCC | 1 | 0 | 1 | 0 |
| DK | UL do | 1 | 0 | 0 | 1 |
| | CSA | 1 | 4 | 0 | 0 |
| CA | QPS | 1 | 1 | 0 | 1 |
| CA | Labtest | 1 | 1 | 0 | 0 |
| | Intertek Edmonton | 0 | 1 | 0 | 0 |
| | CQM | 1 | 0 | 0 | 0 |
| | CMExC | 0 | 1 | 0 | 0 |
| | CQST | 0 | 1 | 0 | 0 |
| CN | NEPSI | 1 | 1 | 0 | 0 |
| | PCEC | 0 | 1 | 0 | 0 |
| | CHEM | 0 | 1 | 0 | 0 |
| | EETI | 0 | 1 | 0 | 0 |
| | CNEX | 1 | 0 | 0 | 0 |
| | CTEG_SHC | 0 | 1 | 0 | 0 |
| CZ | FTZU | 1 | 1 | 0 | 0 |
| DK | UL DEMKO (incl 2 x ATFs) | 1 | 3 | 0 | 0 |
| FI | Eurofins Expert Services | 1 | 1 | 0 | 0 |
| FR | LCIE | 1 | 1 | 0 | 0 |
| ΓK | INERIS | 1 | 1 | 0 | 1 |
| | Bureau Veritas | 1 | 1 | 0 | 0 |
| | DEKRA EXAM | 1 | 1 | 1 | 0 |
| DE | IBExU | 1 | 1 | 0 | 0 |
| | PTB | 1 | 1 | 0 | 0 |
| | TUV Nord | 1 | 1 | 0 | 0 |
| | TUV Rheinland | 1 | 1 | 0 | 1 |
| | TUV SUD | 1 | 1 | 0 | 1 |
| | Primara | 1 | 1 | 0 | 0 |
| | PTI | 0 | 1 | 0 | 0 |

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| Country | Organisation | IECEx 02 | | IECEx 03 | IECEx 05 |
|---------|---|----------|------|-------------|-------------|
| | | ExCB | ExTL | ExCB | ExCB |
| | SGS BASEEFA (incl 1 x ATF) | 1 | 2 | 1 | 1 |
| | FM UK | 1 | 0 | 0 | 0 |
| | Intertek UK (incl 1 x ATF) | 1 | 3 | 0 | 0 |
| | SIRA | 1 | 1 | 1 | 1 |
| GB | Element Material Tech (TRaC) (incl 1 x ATF) | 1 | 2 | 0 | 0 |
| | CML | 1 | 1 | 0 | 0 |
| | ExVeritas | 1 | 1 | 1 | 1 |
| | KSC Korea | 0 | 1 | 0 | 0 |
| | Karandikar | 0 | 1 | 0 | 0 |
| | KOMERI | 0 | 1 | 0 | 0 |
| HR | Ex-Agencija | 1 | 1 | 0 | 0 |
| HU | BKI | 1 | 1 | 0 | 0 |
| | ExNB | 0 | 0 | 1 | 0 |
| IN | BIS (Applicant) | 1 | 0 | 0 | 0 |
| | CIMFR (Applicant) | 0 | 1 | 0 | 0 |
| | CESI | 1 | 1 | 0 | 0 |
| | IMQ | 1 | 1 | 0 | 0 |
| IT | Eurofins | 1 | 1 | 0 | 0 |
| | SQI_ZM | 0 | 1 | 0 | 0 |
| | Albarubens (Applicant) | 1 | 1 | 0 | 0 |
| JP | TIIS | 1 | 1 | 0 | 0 |
| | KGS | 1 | 1 | 1 | 0 |
| KR | KOSHA | 1 | 1 | 0 | 0 |
| | KTL | 1 | 1 | 0 | 0 |
| MY | SIRIM | 0 | 0 | 1 | 1 |
| | DEKRA | 1 | 1 | 1 | 1 |
| NL | KIWA | 1 | 1 | 0 | 0 |
| | CNEx Global | 1 | 0 | 0 | 0 |
| | PBNA Royal (Applicant) | 0 | 0 | 0 | 1 |
| NO | Presafe | 1 | 1 | 1 | 1 |
| NO | Trainor | 0 | 0 | 0 | 1 |
| NZ | Not Yet Defined | 0 | 0 | 0 | 0 |
| Di | Barbara GIG | 1 | 1 | 0 | 0 |
| PL | OBAC | 1 | 1 | 0 | 0 |
| RO | INSEMEX | 1 | 1 | 0 | 0 |
| RU | NANIO CCVE | 1 | 1 | 0 | 0 |
| SI | SIQ | 1 | 1 | 1 | 0 |
| SG | Not Yet Defined | 0 | 0 | 0 | 0 |
| ZA | MASC | 1 | 1 | 0 | 0 |
| SE | SP / RISE | 1 | 1 | 0 | 0 |
| TR | TSE (Applicant) | 1 | 1 | 0 | 0 |
| СН | Eurofins Electrosuisse (incl 2 x ATFs) | 1 | 3 | 1 | 0 |
| US | UL LLC (incl 3 x ATFs) | 1 | 4 | 1 | 1 |
| V | | • | | 11 of 12 | |

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| Country | Organisation | IECEx 02 | | IECEx 03 | IECEx 05 |
|---------|--------------------|----------|------|-------------|-------------|
| | | ExCB | ExTL | ExCB | ExCB |
| | FMG (incl 1 x ATF) | 1 | 2 | 0 | 0 |
| | Intertek | 1 | 2 | 0 | 0 |
| ESP | LOM | 1 | 1 | 0 | 0 |
| UAE | Not Yet Defined | 0 | 0 | 0 | 0 |
| ISRAEL | ITL | 1 | 1 | 0 | 0 |
| | | | | | |
| | TOTAL | 61 | 83 | 16 | 17 |

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